

Together with Passion



Rhenus Logistics Ireland

IEA 09-03-21

Plan, Prepare & Execute

How can your Logistics partner help you?

Plan to

- Ensure sustainability of your material flow to and from the UK and Europe
- Ensure no hidden cost impacts
- Ensure your market lead time
- Deliver an effective customs and compliance solution

Prepare by

- Understand the ramifications of Brexit to your business model
- Understand what is required
- Understand when it is required
- Understand the most cost-effective solution required to deliver on the new requirements

Execute by

- Make sure your organisation, your suppliers and your customers are prepared well in advance of Jan 1st 2021
- Make sure your logistics partner can deliver on the most cost-efficient customs and transport solution...with the least impact to your existing business model



Plan, Prepare & Execute

How can your Logistics partner help you?

Plan to

- Ensure sustainability of your material flow to and from the UK and Europe
- Ensure no hidden cost impacts
- Ensure your market lead time
- Deliver an effective customs and compliance solution

Prepare by

- Understand the ramifications of Brexit to your business model
- Understand what is required
- Understand when it is required
- Understand the most cost-effective solution required to deliver on the new requirements

Execute by

- Make sure your organisation, your suppliers and your customers are prepared well in advance of Jan 1st 2021
- Make sure your logistics partner can deliver on the most cost efficient customs and transport solution...with the least impact to your existing business model



Brexit Check List

EORI Number

An EORI Number is required when trading between the EU and UK. If you haven't previously traded outside of the EU, you should apply for an Economic Operator Registration and Identification number.

Goods Value Declaration

Required for declarations, the value of goods is necessary for trade statistics and calculation of VAT/Duty.

Origin of Goods

Origin is a principal driver when consideration is given to application of duties on goods between countries or economic blocks.

Direct/Indirect Representation

Make sure you have a customs agent in the UK and Ireland.

Incoterms

Understand the incoterms you will operate under with your suppliers and customers, it will be critical to your business e.g. buying EXWorks from the UK means you are responsible for the export paperwork, customs process and charges for the UK export, as well as the import process to Ireland

Gross Weight & Net Weight

It is important that both Gross and Net weights are included as these are required as part of the customs declaration.

Brexit Check List

EORI Number

An EORI Number is required when trading between the EU and UK. If you haven't previously traded outside of the EU, you should apply for an Economic Operator Registration and Identification number.

Goods Value Declaration

Required for declarations, the value of goods is necessary for trade statistics and calculation of VAT/Duty.

Origin of Goods

Origin is a principal driver when consideration is given to application of duties on goods between countries or economic blocks.

Direct/Indirect Representation

Make sure you have a customs agent in the UK and Ireland.

Incoterms

Understand the incoterms you will operate under with your suppliers and customers, it will be critical to your business e.g. buying EXWorks from the UK means you are responsible for the export paperwork, customs process and charges for the UK export, as well as the import process to Ireland

Gross Weight & Net Weight

It is important that both Gross and Net weights are included as these are required as part of the customs declaration.

Brexit Check List

Commercial Value of Goods

This is the value of your goods as sold to your customer.

Commercial Invoices & Docs

To ensure export and transit formalities can be completed you will require a commercial invoice. Know what details need to be shown on the commercial invoice and what documents you need to complete when exporting and importing from the UK or transiting the UK on route to the EU e.g. transit doc's and commercial invoice

Licenses & Certificates

If you intend to register as the importer of record check if you require applicable licenses or Certificates as you will be importing them into a 3rd party country. Applicable if the UK is not aligned to the applicable licensing standards of the EU.

Returnable Product

Ensure you have an approved customs management process in place for product that will return to the UK. This will avoid unnecessary VAT and Duty payments.

Supplier Operations

Ensure your shipping process can meet the new customs requirements e.g. you can print an invoice with the right data at point of dispatch etc.

Tariff Code Classification

Validate commodity codes to ensure correct rate of duty applied. This information is critical in understanding your landed costs and tariff code information must be shown on your Shippers invoice.

Brexit Check List

Commercial Value of Goods

This is the value of your goods as sold to your customer.

Commercial Invoices & Docs

To ensure export and transit formalities can be completed you will require a commercial invoice. Know what details need to be shown on the commercial invoice and what documents you need to complete when exporting and importing from the UK or transiting the UK on route to the EU e.g. transit doc's and commercial invoice

Licenses & Certificates

If you intend to register as the importer of record check if you require applicable licenses or Certificates as you will be importing them into a 3rd party country. Applicable if the UK is not aligned to the applicable licensing standards of the EU.

Returnable Product

Ensure you have an approved customs management process in place for product that will return to the UK. This will avoid unnecessary VAT and Duty payments.

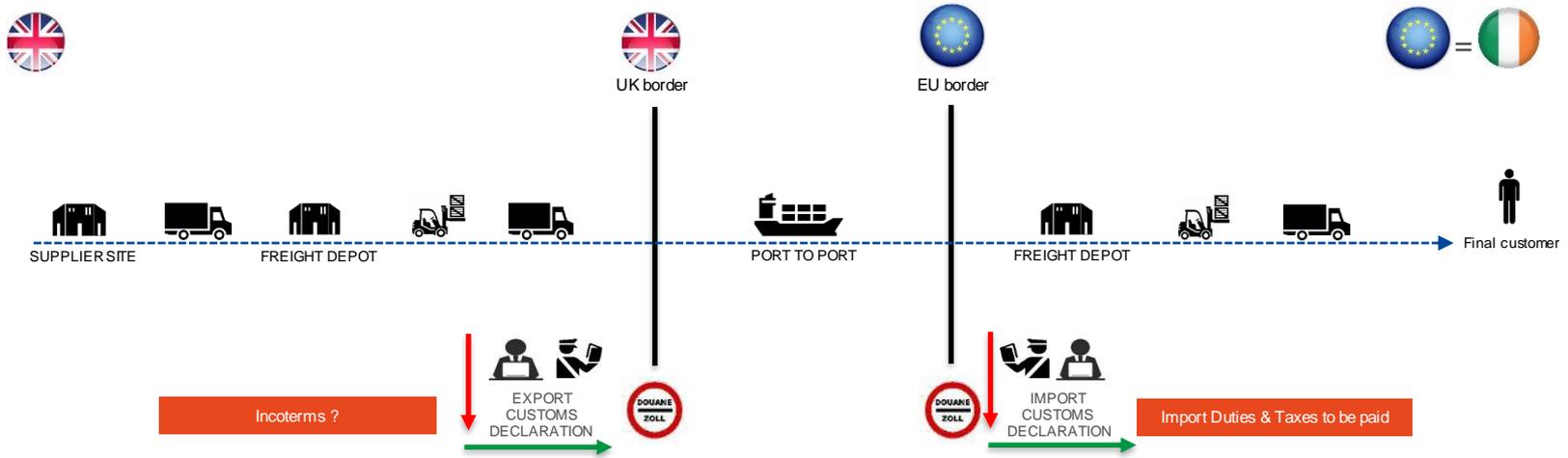
Supplier Operations

Ensure your shipping process can meet the new customs requirements e.g. you can print an invoice with the right data at point of dispatch etc.

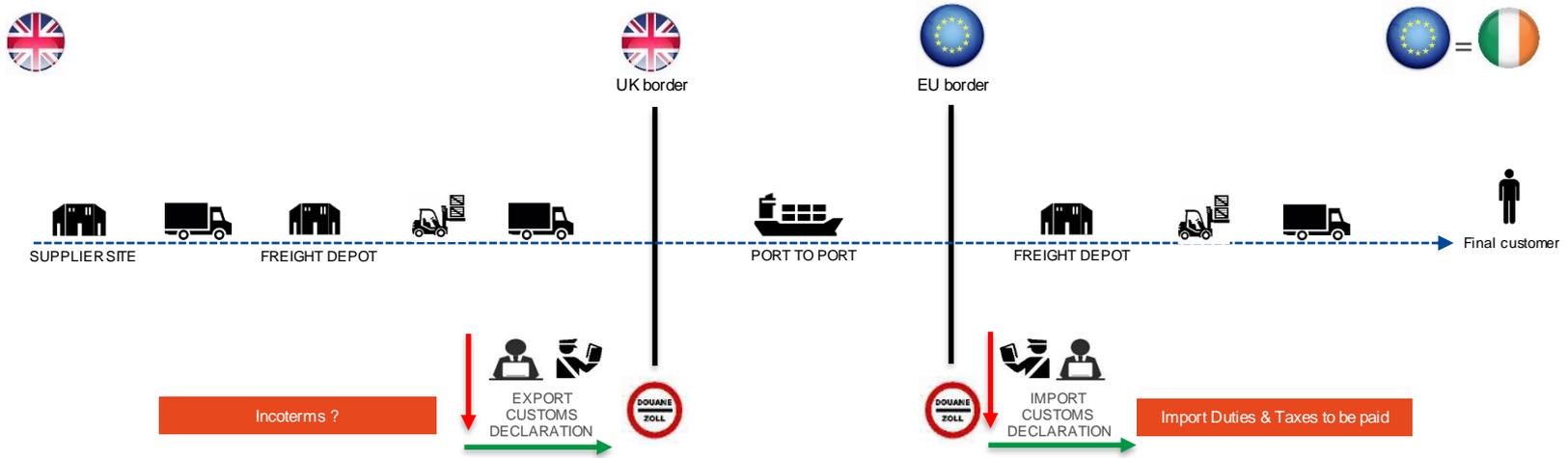
Tariff Code Classification

Validate commodity codes to ensure correct rate of duty applied. This information is critical in understanding your landed costs and tariff code information must be shown on your Shippers invoice.

Post Brexit Groupage Model from the UK



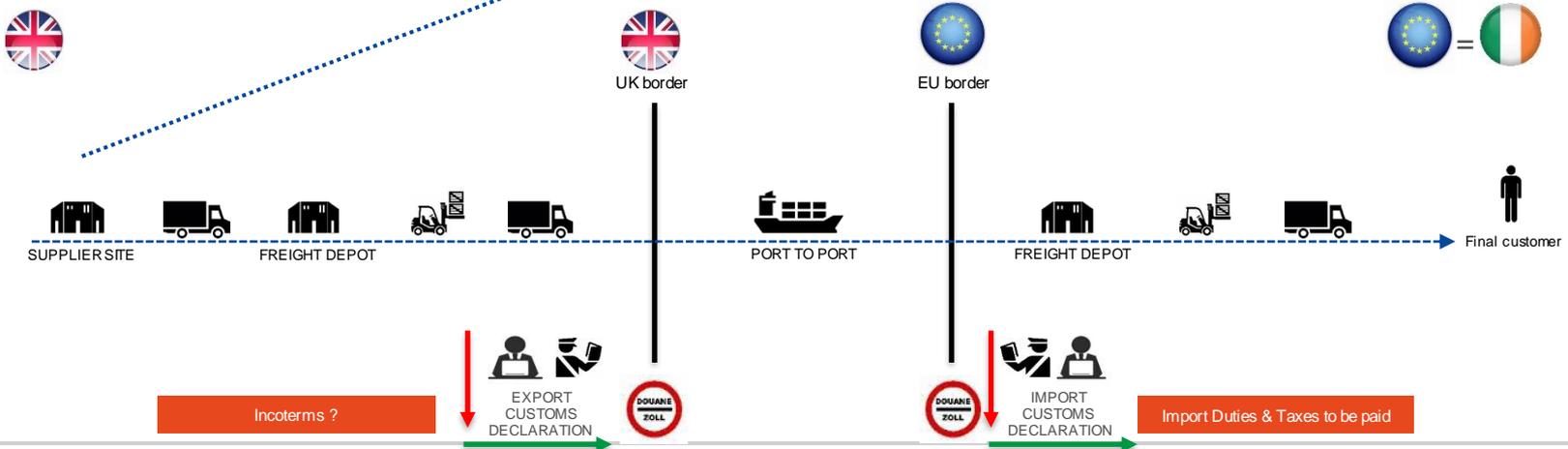
Post Brexit Groupage Model from the UK



Post Brexit Groupage Model from the UK



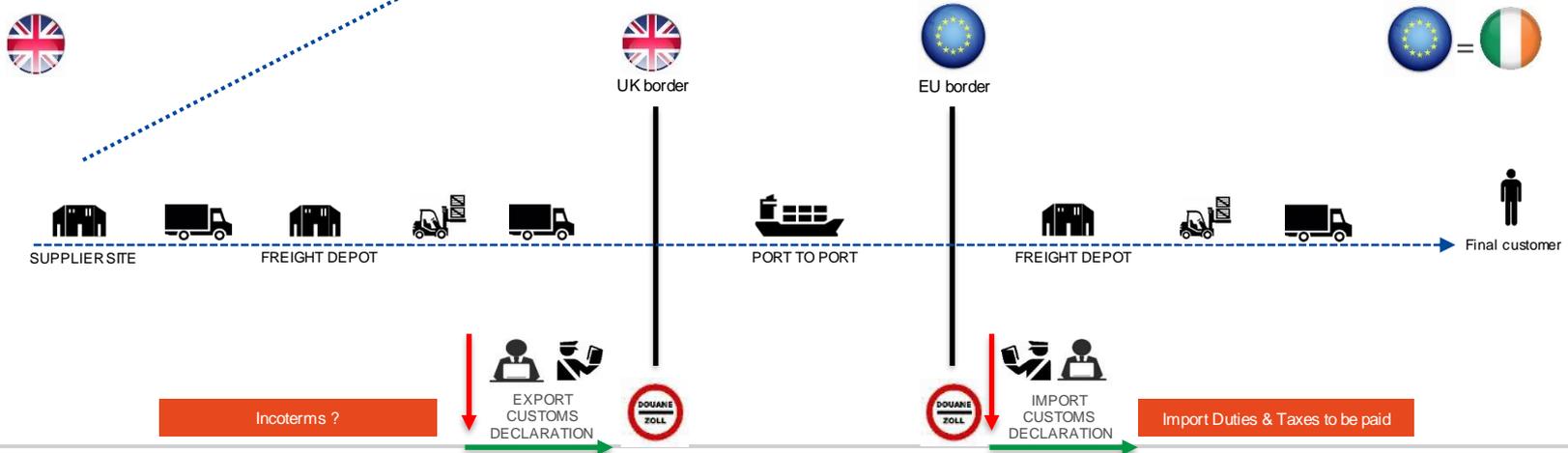
Understand your Terms of purchase and the implications they will have on your supply chain management e.g. EX Works will require you to manage the export customs process in the UK with your approved and authorised broker. Any other INCO terms will ensure your supplier is responsible for the export customs process in the UK.



Post Brexit Groupage Model from the UK



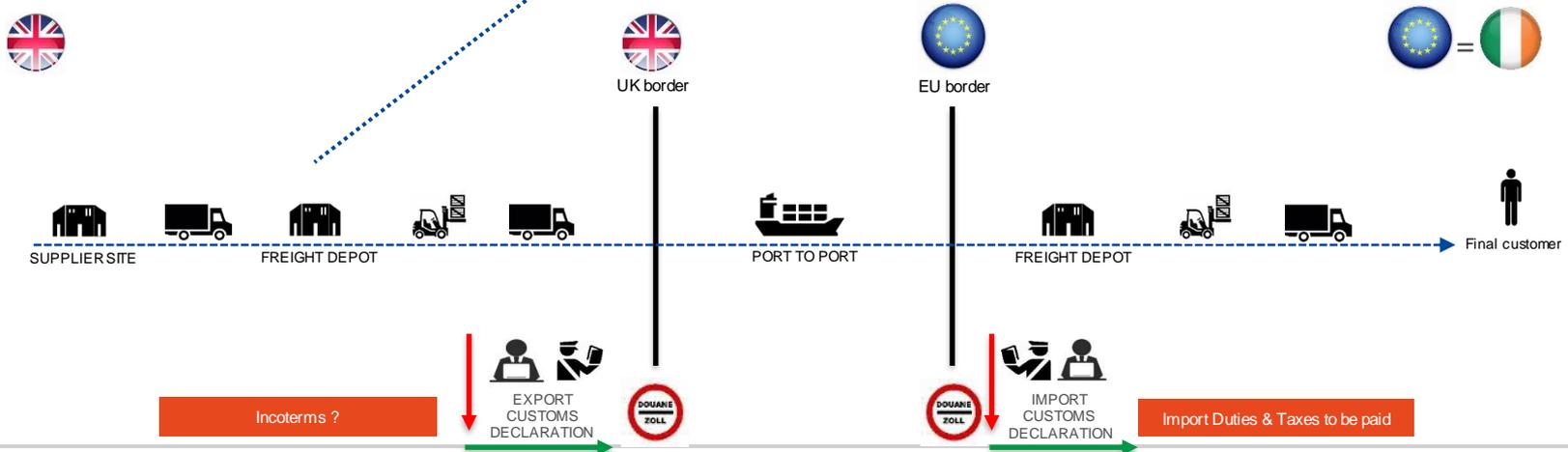
Make sure your supplier produces the correct paperwork and all the key details are shown on same. Make sure the customs agent your supplier uses are reputable and have the capacity. Know the tariff code of the products you purchase and any applicable Duty charges.



Post Brexit Groupage Model from the UK



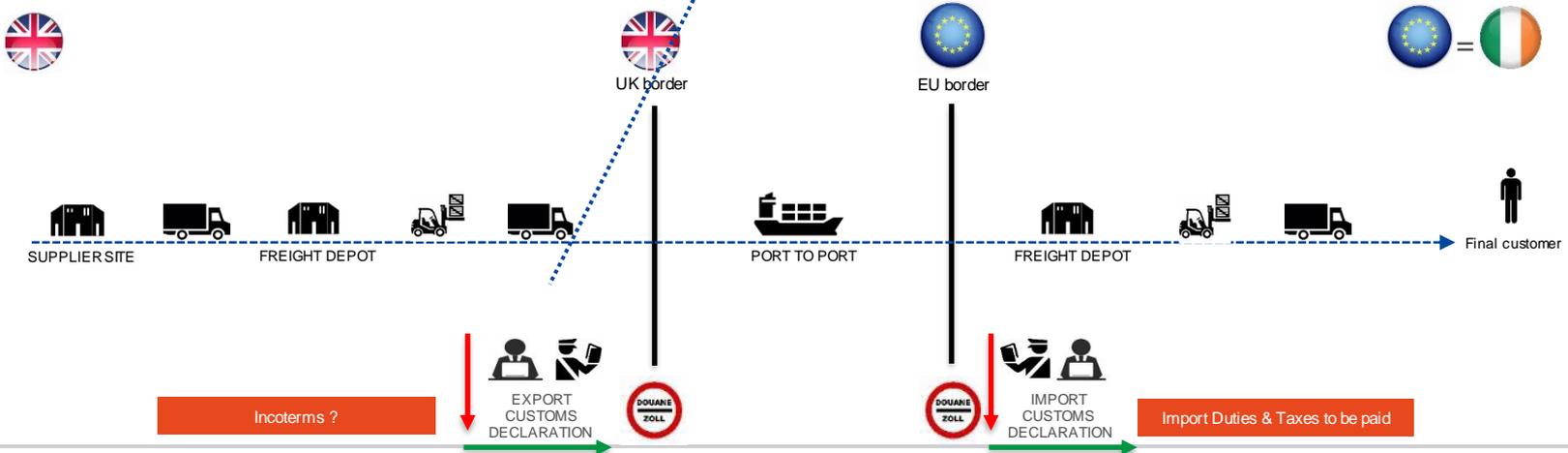
Your product will move on a trailer that has multiple suppliers and end customers on board. All of their paperwork must be correct, all of their brokers must have submitted their paperwork to UK customs ahead of shipment, otherwise the trailer may not be allowed to board the ferry. Select a transport partner that has the right controls in place to prevent this happening.



Post Brexit Groupage Model from the UK



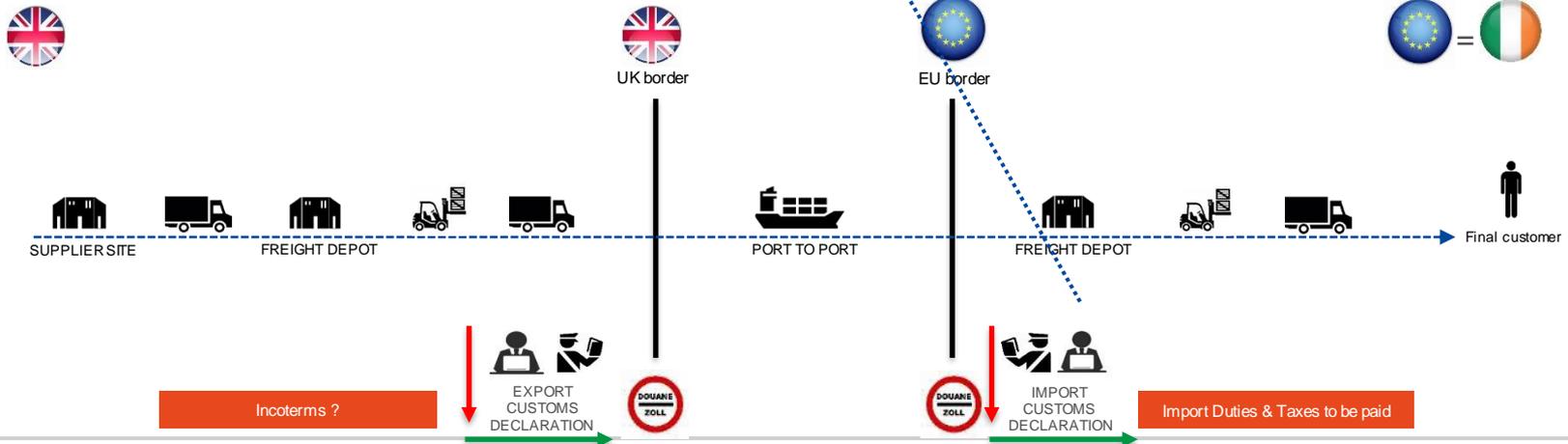
Once the multiple customer entries have been approved and a Green channel confirmation has been received the trailer passes through UK export controls. If the transport provider allows for non-customs pre-approved shipment to move on the groupage trailer there is likely to be a delay at the border crossing and missed sailings



Post Brexit Groupage Model from the UK



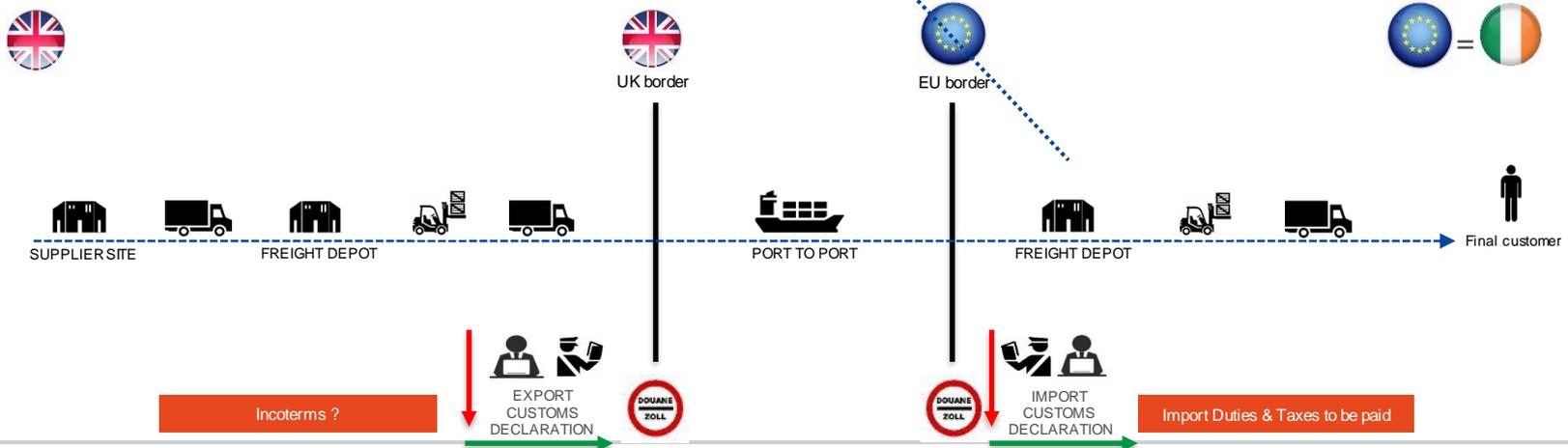
Before transit across the sea the applicable customs details are sent to the IE customs organisation. As there are multiple customers shipments on the trailer each of the customers brokers must have processed the applicable customs entry, otherwise the trailer will not be able to board the ferry. If something is to go wrong in the supply chain it is most likely to occur at this point.



Post Brexit Groupage Model from the UK

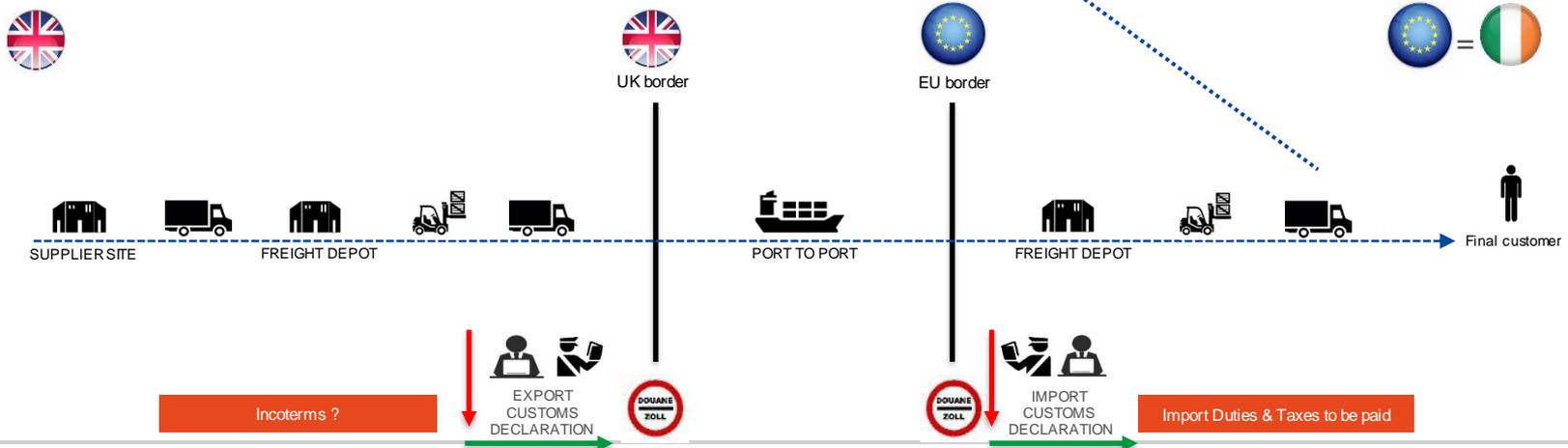


Ensure your customs agent has completed everything correctly and has a TAN account to manage your Duty and VAT payments, if applicable. Once through customs the product will go to a local DC, likely in Dublin, for sorting and onward delivery to a local hub or your site.



Post Brexit Groupage Model from the UK

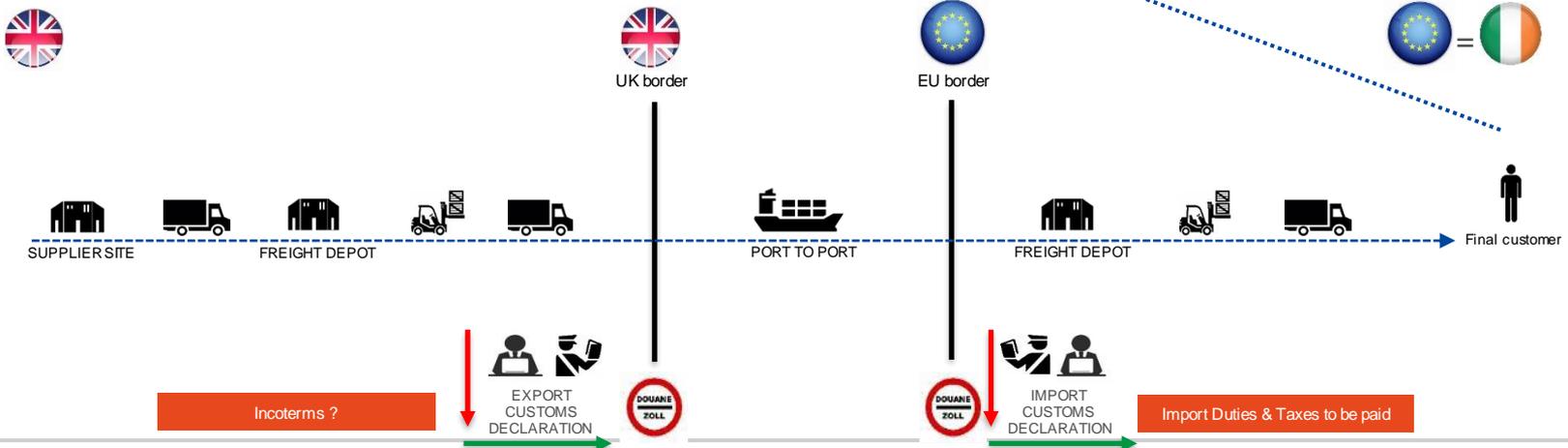
 Your shipment will be transferred from the main DC (Dublin), possibly to a sub-hub and then onto your delivery site.



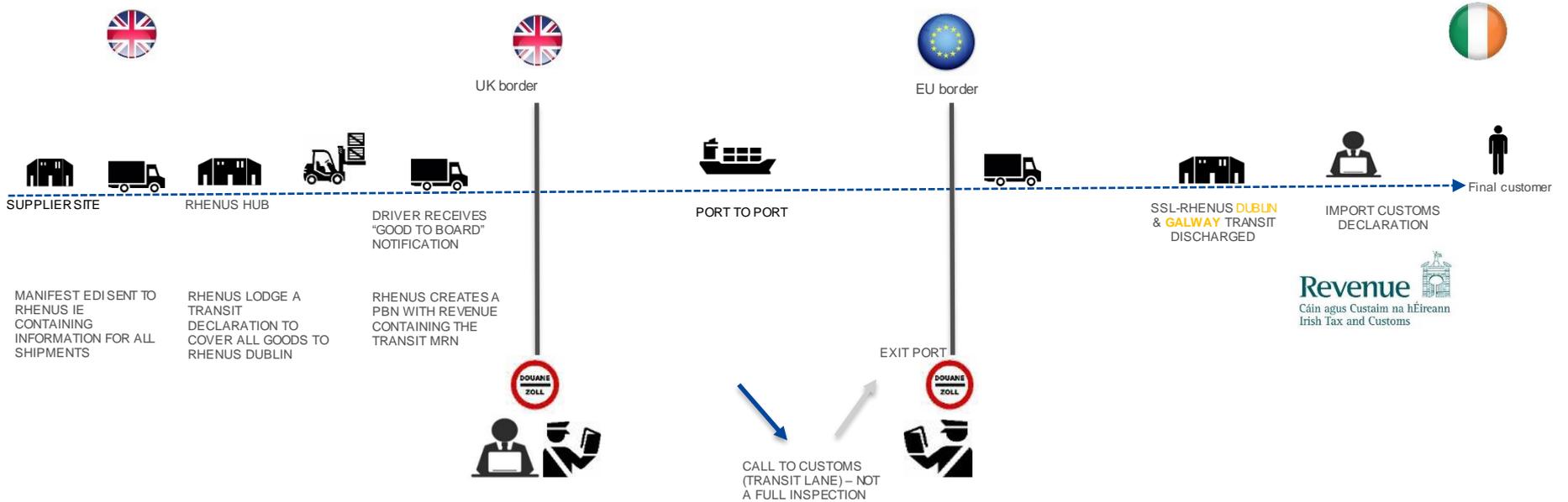
Post Brexit Groupage Model from the UK



The delivery process remains as is. You must file all the shipment paperwork correctly and record all applicable information for relevant customs reporting. While there is a possibility of a trade deal this will not take away the need to conduct a customs entry for an import (or export).



Solution Groupage Transit Model



Solution Pro's and Con's

PRO's

Pros

- Minimal delays at the port.
- Straight run through to Dublin or Galway transit bonded facility.
- No time restrictions on clearances.
- Goods can be held in the Rhenus warehouse for up to 90 days.
- One day transit reduction v option 1.

Cons

- Make sure your transport and customs provider can offer this service into the West of Ireland.

Plan, Prepare & Execute

How can your Logistics partner help you?

Plan to

- Ensure sustainability of your material flow to and from the UK and Europe
- Ensure no hidden cost impacts
- Ensure your market lead time
- Deliver an effective customs and compliance solution

Prepare by

- Understand the ramifications of Brexit to your business model
- Understand what is required
- Understand when it is required
- Understand the most cost-effective solution required to deliver on the new requirements

Execute by

- Make sure your organisation, your suppliers and your customers are prepared well in advance of Jan 1st 2021
- Make sure your logistics partner can deliver on the most cost-efficient customs and transport solution...with the least impact to your existing business model





EU BREXIT BY-PASS SOLUTION OVERVIEW



SOLUTION FRAMEWORK

- In addition to the traditional land bridge option, offer a by-pass program into and out of Europe
- Offer a lower cost base to the traditional land bridge routing to and from Europe for full load movements... via LO LO PTP movements
- Offer a lower cost base to the traditional land bridge routing to and from Europe for groupage movements... via LO LO PTP movements
- Remove the risk of elongated delays in transiting the UK land bridge in the first few months of 2021
- With the additional delays via the land bridge the LO LO container service to Europe lags just 1 - 2 day behind the traditional land bridge transit times



Negate the risk to the supply chain from the impending exit of the UK from the EU

Reduction in the transport cost base

Slight extension of the traditional land bridge transit times that is likely to be negated by UK delays

Same level of customer service and traceability

Allow companies decide if the Post Brexit-Covid supply chain can sustain a slightly longer lead time & lower transport costs



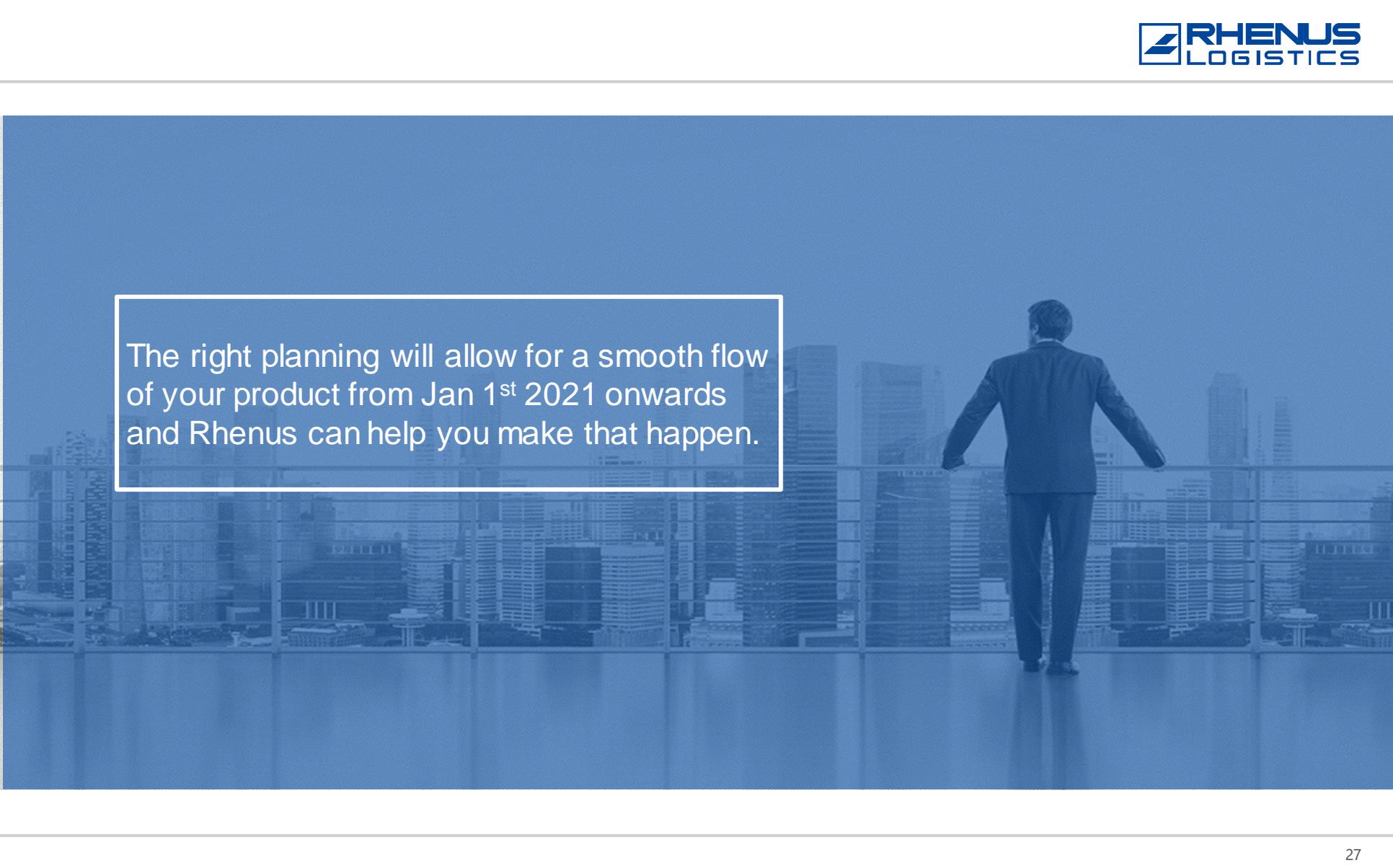
Negate the risk to the supply chain from the impending exit of the UK from the EU

Reduction in the transport cost base

Slight extension of the traditional land bridge transit times that is likely to be negated by UK delays

Same level of customer service and traceability

Allow companies decide if the Post Brexit-Covid supply chain can sustain a slightly longer lead time & lower transport costs

A man in a dark suit stands with his back to the camera on a rooftop balcony, looking out over a dense city skyline. The scene is overlaid with a semi-transparent blue filter. A white-bordered box is positioned on the left side of the image, containing text.

The right planning will allow for a smooth flow of your product from Jan 1st 2021 onwards and Rhenus can help you make that happen.

Rhenus Bypass Video

Direct exports from Ireland to Europe, avoiding the UK

<https://youtu.be/JzCdK1dCl08>