

Business travel trends -

Where were the Irish export industry travelling to in H1 2018?

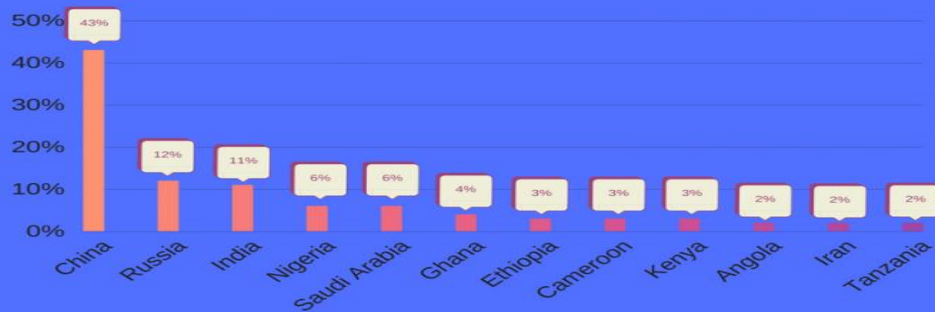


# IEA Client Business Travel Trends H1 2018

## % Visa application



Where are IEA clients going?



## Visa services increased by 13%



International Business travel Growth in H1 2018

**Saudi Arabia 108%**  
**Nigeria 86%**  
**China 44%**

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*A new report from the Irish Exporters Association (IEA), published today features an infographic that summarizes business travel trends for their client companies in H1 2018 and compares against H1 2017. The top five countries for visa applications in 2018 were China, Russia, India, Nigeria and Saudi Arabia compared to China, India, Russia, Iran and Ethiopia in 2017. The IEA has seen a growing interest in companies looking to do business with Saudi Arabia, Nigeria and China. [Click here to view infographic.](#)*



Commenting on the findings, Simon McKeever, Chief Executive of the Irish Exporters Association said: “The IEA Consular Department and Visa Service has been growing very strongly year on year. The first half of 2018 has been a remarkably busy year for the IEA with more and more Irish exporters exploring new markets, new trade routes and new customers. The unparalleled service that the IEA Consular Department provide cannot be underestimated. With the uncertain future of Brexit still a looming issue for the Irish export industry, diversification of export markets is one of the key ways of managing Brexit risk and over reliance on the UK market. We will continue to develop new and innovative solutions for our members on issues regarding their international trade and we will continue to be the voice of the Irish export industry in the media and lobby government on issues at the heart of international trade.”

**Key findings:**

**IEA Visa Services increased by 13% compared with H1 2017**

***Percentage of IEA visa applications H1 2018***

1. China 43%
2. Russia 12%
3. India 11%
4. Nigeria 6%
5. Saudi Arabia 6%
6. Ghana 4%
7. Ethiopia 3%
8. Cameroon 3%
9. Kenya 3%
10. Angola 2%
11. Iran 2%
12. Tanzania 2%

***Top international business travel growth***

1. Saudi Arabia 108%
2. Nigeria 86%
3. China 44%

*IEA Consular Services can assist all EU and most other nationals who have an Irish residency stamp in obtaining Business and Tourist Visas for most countries in the world. Our services include: legalisation, notarisaton, certification, apostille and much more.*