

## Revenue briefs local exporters on customs and Brexit

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At the 218 IEA Chain Series Seminar in the Carrickdale Hotel Dundalk were: Back Left Sean O’Hanrahan Senior Manager North East Business Centre Ulster Bank, Fiona Luciani, Training Manager, Irish Exports Association, Brian Thornton Director, Turmec Teoranta, Patrick Daly, Supply Chain Seies, Alba Consulting Group, Irish Exports Association, Celine O’ Neill Brian Murphy, Head of Trade of Service, Irish Exports, Front Left capt, Martin Donnelly , Harbour Master & Chief Operations Drogheda Port Company, Simon Mc Keever , Chief Execuitve , Irish Exports Association , Simon Barry, Chief Economist Republic of Ireland , Ulster Bank and Declan Synott , Managing Director, Rhenus Logistics Ireland.

The Irish Exporters Association (IEA) in association with Rhenus Logistics Ireland, Ulster Bank and Iarnród Éireann Irish Rail, held the second large seminar of 8 regional events in the IEA’s 2018 Supply Chain Series.

The event titled “Securing the Interests of Irish Exporters in the North-East” took place at the Carrickdale Hotel & Spa, Dundalk and attracted over 70 exporters and manufacturing companies from all over the border region.

The initiative, now in its second year, focuses on import and export challenges for manufacturers and service providers; offers solutions and practical support from logistics, trade finance experts and exporting companies; provides information around third country shipping and associated documentation as well as maximising opportunities with our air, road, sea and rail services.

Attendees were briefed on the opportunities and challenges for the region from a Revenue perspective and preparedness for Brexit by Celine O’Neill, Assistant Principal Officer, Customs Policy Branch, Revenue.



Other industry speakers included local exporter Turmec Teoranta, Drogheda Port Company, Dundalk Chamber of Commerce, Rhenus Logistics Ireland and Ulster Bank who provided an insight into multimodal regional issues, currency trajectories and challenges facing competitiveness locally and internationally.

A lively panel discussion led by Patrick Daly, IEA Supply Chain Series Chair & Managing Director of Alba Consulting Group took place on common supply chain challenges and solutions to doing business on and off the Island of Ireland relevant to the North-East region. Breakout sessions in the areas of 'Skills and Regulatory Update – A focus on Brexit' and 'Multimodal' were welcomed and well attended.

Simon McKeever, Chief Executive, Irish Exporters Association commented: "The North-East is an extremely important export location with many manufacturing, engineering, life sciences, business services, ICT and food agri businesses exporting and importing on and off the island."

It has the distinct advantage of being nationally connected with rail and road networks and internationally connected with access to Dublin Port and Dublin Airport, proximity to Northern Ireland and the Midlands.