



Dublin
Crowne Plaza Hotel, Santry
29th May 2018
20th November 2018

Cork
Radisson Hotel, Little Island
17th April 2018
18th September 2018

Time
9.30am - 1.00pm

Tea & Coffee break and
Lunch provided

This event has **limited spaces**.
Booking is essential.



**For more information
or to book your place,
contact:**

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IEA Training & Education

INCOTERMS® 2010

Dublin – Cork

Half Day: 09.30am - 1.00pm

IEA members: €349 / Non IEA members: €549



**Selecting the correct Incoterms can save money and
mitigate your risk in the event of a problem**

What is covered?

- What are Incoterms®?
- Functions of Incoterms®
- Using Incoterms® effectively
- The 11 Incoterms® explained
- Commercial Documents
- Deciding on the correct Incoterm®

Who should attend?

- Business Development Managers
- Logistics and Shipping Managers
- Finance and Procurement Managers
- Compliance Managers
- Customs Managers
- Export Sales Managers
- Entry level staff